



# Sunshine Coast Regional District **NOTICE OF INTENT TO CONTRACT**

## **No. 2637001**

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Issue Date: January 14, 2026

The Sunshine Coast Regional District (Regional District) is hereby giving notice of its intent to direct award to **Airspan Helicopters Ltd.** a contract for the following service:

The Regional District intends to procure helicopter services to support operational aerial surveys. Services are anticipated to include:

- Provision of a rotary-wing aircraft suitable for low-altitude survey work
- Flight operations accommodating up to three (3) passengers
- Approximately 1.5 hours of flight time per survey
- Pilot services, fuel, and standard aviation operating requirements
- Support for observational and data-collection activities associated with Regional District surveys
- Services will be requested on an as-needed basis.

The total value of the contract will not exceed \$78,000, plus applicable taxes. This contract will cover a period of three (3) years.

### Contract Scope

- Maximum number of surveys: Up to seven (7) aerial survey flights per year
- Flight duration: Approximately 1.5 hours per survey
- Passenger capacity: Three (3) passengers per flight

The Regional District has chosen not to tender this contract for the following reasons:

A competitive procurement process is not proposed for this engagement due to the following circumstances:

- There is only one helicopter service provider operating within the local region capable of delivering the required services within the necessary response times and operational constraints
- The specialized nature of the service, combined with geographic and aviation operational limitations, results in a lack of reasonable competition
- The limited annual value and infrequent use support a direct award approach as the most efficient and cost-effective option
- Based on these factors, a direct award is considered appropriate and represents best value.

Vendors wishing to object to this decision should contact the procurement services email [submissions@scrd.ca](mailto:submissions@scrd.ca) **on or before 3:00 p.m. local time on January 20, 2026, presenting specific reasons for their objections.** Vendor ability to offer the same level of service at a lower cost in the same time frame will be the key criteria with regard to the consideration of vendor objections.

Sunshine Coast Regional District

E-mail: [purchasing@scrd.ca](mailto:purchasing@scrd.ca)