



# SUNSHINE COAST REGIONAL DISTRICT

Question and Answers #1

Request for Standing Offer No. 2637004

Soda Ash

**Date: March 31, 2026**

## **Item No.1**

**Question:** Please provide the annual volumes.

**Answer:** Annual volumes may vary, the average annual volumes are approximately:

- Bulk: 110,000MT.
- 25kg bags: 200.

## **Item No.2**

**Question:** Considering the geopolitical situation would quarterly pricing be acceptable?

**Answer:** The Proponent can provide alternative pricing, separate and in addition to the pricing structure we have asked for.

## **Item No.3**

**Question:** Would the Regional District consider the first-year firm pricing with annual price revisions that are mutually negotiated? It is very difficult to predict pricing with the current market situation.

**Answer:** We recognize that current market conditions may make long-term pricing forecasts challenging. However, all Proponents need to provide firm pricing for the contract term as specified in the solicitation documents. To support flexibility, the solicitation allows Proponents to include annual escalators for products, and we are also accepting alternative pricing structures in addition to the pricing requested.

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