



SUNSHINE COAST REGIONAL DISTRICT

Question and Answers #5

Request for Proposal No. 2637005

Coagulants

Date: April 7, 2026

Item No.1 Pricing

Question: If the global economy creates instability we would ask of the Regional District would be open to negotiating pricing and coming to a mutual agreement for the extension period?

Answer: We recognize that global economic conditions can introduce uncertainty over multi-year contract periods. Our preference is to maintain pricing based on the original pricing structure, which includes annual percentage-based escalators that support predictability and transparency for both parties.

In addition, we are open to providing an alternative pricing structure for consideration during the extension period. Any alternative structure would include clearly defined parameters—such as escalation formulas, thresholds, etc—to ensure that we can accurately project the total contract value and maintain compliance with procurement requirements.