# Proposal Response Form Heat Pump Replacement RFP No. 2461305 Closing Date of April 23, 2024 at 3:00 PM local time

## Requirements

Complete the following requirements, providing the information request in accordance with the requirements in this RFP. If additional space is required please attach separate documents.

Completed proposals should not be more than **10** pages in overall length using no less than 10 pt. exclusive of any URLs and appendices specifically requested; the Regional District may not evaluate any pages that exceed this maximum page count.

1. Executive Summary
Proponents should provide an Executive Summary of the key points of this proposal:

### 2. Relevant Experience

Does your organization have **5** years within the past **7** years providing services of a similar scope and complexity? Similar scope and complexity is defined as:

a)	The removal and installation of HTP units with documented evide of work.	ence of experience in	similar types
	Please describe:		
b)	Integration of HTP units with DDC control systems.		□ No
	Please describe:		
c)	Commissioning of commercial HTP systems		□ No
	Please describe:		
d)	Do your apprentices or helpers have a minimum of one-year equivalent experience?	commercial HVAC e	xperience or □ No

Please describe:

e) Other

Please describe:

# 3. Licensing

Does your organization have a valid Province of British Columbia Air Conditioning and Refrigeration Contractors License.

Please provide a copy of the License or the License #\_\_\_\_\_

4.	Qualifications			
Ма	Mandatory Requirement:			
a)	Will the technicians that are performing the services be a Universal Red Seal Refrigeration Ticket or equivalent?	□ Yes	□ No	
	If equivalent, please describe and provide supporting documentation:			
Pro	ponents need to confirm and provide details to verify if the following qual	lifications are me	t	
b)	For the personnel performing the work do they have and maintain a relevant and valid Province of British Columba Trade Qualification or equivalent?	□ Yes	□ No	
	Please describe and/or provide equivalency details			
c)	For your electrical trades' personnel have they completed an approved apprenticeship and hold an electrical trade qualification certificate, valid in the province of British Columbia?	□ Yes	□ No	

	Please provide any additional information if required:		
d)	For the mechanics working on systems containing chlorofluorocarbons or other ozone-depleting substances are they licensed to handle ozone-depleting substances?	□ Yes	□ No
	Please provide any additional information if required:		

5. References		
Proponents <b>needs to</b> provide a minimum of <b>3</b> references (i.e. names and contact information) of individuals who can verify the quality of work provided specific to the relevant experience of the Proponent and of any subcontractors named in the proposal. References from the Proponent's own organization or from named subcontractors are not acceptable.		
Reference 1		
-		
Company Name: -		
Contact Name:		
Contact Phone Number:		
Reference 2		
-		
Company Name: <sup>-</sup>		

Contact Name:	
Contact Phone Number:	
Reference 3	
Company Name:	
Contact Name:	
Contact Phone Number:	

6. Sustainable Procurement		
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Proponent should identify how they may contribute to the follo	owing key social, emplo	yment and
economical goals, but not limited to the following:		
a) Does your organization contribute to a stronger		
local economy by:		
promoting a Living Wage?	□ Yes	□ No
Using fair employment practices?	□ Yes	□ No
Increase training and apprenticeship		
opportunities?	□ Yes	□ No
b) Local expertise knowledge by:		
	□ Yes	□ No
a. Being locally owned;		
	□ Yes	□ No
b. Utilization of local subcontractors;		
Does your organization utilize or provide energy		
efficient products?	□ Yes	□ No

Where possible does your organization use minimal or environmentally friendly packing materials?	□ Yes	□ No
Does your organization limit / reduce the use of any hazardous materials (toxics and ozone depleting substances)?	□ Yes	□ No
Other: please describe:		

7. A	pproach	
Prop	onents should attach	as a separate document a detailed project approach and work plan.
Pleas	se confirm if:	
1	. The detailed project	t approach and work plan has been included.
		□ No
2	. If the approach add	resses the methodology for removal, installation and commissioning of HTP
	□ Yes	□ No
3	. If the approach des	cribes the proposed Regional District staff training program and schedule.
		□ No
4	. If the work plan add	resses the removal and installation schedule for each HTP unit.
		□ No
5	. If the work plan add	resses the start-up, commissioning and balancing schedule.
		□ No
6	. If the approach incl	udes features of their services that give them a competitive advantage.
	□ Yes	□ No

## 8. Operations Impact Mitigation Strategy

Proponents **should** provide details on how they will minimize the impact to daily operations, this should also be included in the work schedule.

#### 9. Environmental Considerations

Proponents **should** provide details on any upcycling or recycling methods they will undertake under this project as well as the disposal method for any refrigerants and how the disposal method will meets the environmental requirements and any other environmental considerations.

## 10. Site Safety Plan

Proponents will need to provide details on their site safety plan which should include but is not limited to:

- Hot works
- Lifting, craning, and hoisting
- Work site access control
- Chemical handling

## 11. Pricing

Proponents need to provide an all-inclusive cost for the project and provide a milestone payment schedule that will include but is not limited to:

- Shop Drawings
- Equipment Supply
- Decommissioning and removal
- Installation
- Closeout

#### 12. Intent to be bound

A proposal is deemed to incorporate the Confirmation of Proponent's Intent to Be Bound below, without alteration.

#### CONFIRMATION OF PROPONENT'S INTENT TO BE BOUND:

The enclosed proposal is submitted in response to the referenced Request for Proposals, including any Addenda. By submitting a proposal the Proponent agrees to all of the terms and conditions of the RFP including the following:

- a) The Proponent has carefully read and examined the entire Request for Proposals;
- b) The Proponent has conducted such other investigations as were prudent and reasonable in preparing the proposal; and
- c) The Proponent agrees to be bound by the statements and representations made in its proposal.

#### PROPONENT NAME (please print):\_

NAME OF AUTHORIZED REPRESENTATIVE (please print):

#### SIGNATURE OF AUTHORIZED REPRESENTATIVE: \_\_\_\_\_

DATE: